



SMA Solar Technology AG Press Release

## **SMA Delivers Inverters and Takes Over Operation & Maintenance Services of 100 megawatt PV Power Plant in Canada**

**Niestetal/Toronto, November 20, 2013 – The Canadian company of SMA Solar Technology AG, SMA Canada, will deliver central inverters for Canada's largest PV power plant. Upon commercial operation, and for the next decade, SMA Service will also assume operational management of the 100 megawatt plant in Haldimand County, Ontario, from the owner Grand Renewable Solar LP.**

"The North American market is one of the most important PV markets worldwide. The Grand Renewable Solar LP contract to deliver 130 central inverters and take over the operational management of the 100 megawatt plant in Ontario proves again that SMA has an excellent international position as a major project development partner in the industrial plant segment," explains SMA Chief Executive Officer Pierre-Pascal Urbon.

The delivery of the 130 Sunny Central 800CP-US central inverters will begin early in 2014. With an efficiency of 98.7%, the inverters ensure the plant's maximum efficiency and profitability – even under adverse weather conditions. Additionally, they assume important grid management functions.

In addition to the delivery of the inverters, Grand Renewable Solar LP has selected SMA to take over operational management of the whole plant for 10 years. SMA's comprehensive O&M service not only includes the inverters, but also the medium-voltage components, modules, frames, all the cabling as well as the vegetation and fencing around the plant. Repairs, device replacements, maintenance and visual inspections are also part of the package. This means that SMA guarantees the plant operator seamless operation at all times as well as outstanding performance and planning certainty.

### **About SMA**

The SMA Group generated sales of €1.5 billion in 2012 and is the global market leader for solar inverters, a key component of all PV plants and, as an energy management group, offers innovative key technologies for future power supply structures. It is headquartered in Niestetal, near Kassel, Germany, and is represented internationally in 21 countries. The Group employs more than 5,000 people worldwide. SMA's broad product portfolio includes a compatible inverter for every type of module on the market and for all plant sizes. The product range includes both inverters for photovoltaic plants connected to the grid as well as inverters for off-grid systems. SMA is therefore able to



provide ideal technical inverter solutions for all plant sizes and types. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and also in the TecDAX index. In recent years, SMA has received numerous awards for excellence as an employer and achieved first place in the nationwide "Great Place to Work®" competition in 2011 and 2012 and fourth place in 2013.

### **SMA Solar Technology AG**

Sonnenallee 1  
34266 Niestetal  
Germany

#### **Head of Corporate Communications:**

Anja Jasper  
Tel.: +49 561 9522-2805  
Presse@SMA.de

#### **Press contact:**

Susanne Henkel  
Manager Corporate Press  
Tel.: +49 561 9522-1124  
Fax +49 561 9522-421400  
Presse@SMA.de

#### **Investor Relations contact:**

Julia Damm  
Manager Investor Relations  
Tel. +49 561 9522-2222  
Fax +49 561 9522-2223  
IR@SMA.de

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