



Press Release

SMA America and SMA Canada

SMA Wins Inaugural Greentech Media Grid Edge 20 Award

SMA Named One of the Most Innovative Companies Transforming the Power Sector

ROCKLIN, Calif., April 02, 2014—SMA has received the inaugural Grid Edge 20 Award by [Greentech Media](#), which recognized it as one of the most innovative companies leading the charge into grid edge modernization. Grid Edge 20 is a selection of technology vendors serving the electric power market that have the potential to shape the market going forward with innovative products, sound market strategies and forward-looking vision.



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Photo courtesy of SMA America and SMA Canada

According to Greentech Media, an integrated online media company serving the green-tech market, grid edge comprises the technologies, solutions and business models advancing the transition toward a decentralized and distributed grid structure. Grid Edge 20 honorees embody the tenets of the grid edge industry transformation that is underway in the electric power industry as a result of rapidly growing distributed generation.

SMA was selected because of its significant existing market traction and for being well positioned for the imminent technology and industry transformation.

Referred to as the “kingpin of the solar inverter market” by Greentech Media,

SMA was acknowledged for its leadership status in the advanced inverter market, smart inverter innovations and contribution to the micro inverter market segment.

“We are honored to be recognized by Greentech Media as a company that is helping to usher the solar industry into the future,” said Henry Dziuba, president and general manager of [SMA America](#) and president of [SMA Canada](#). “SMA not only develops technologies and solutions for today’s solar market, but we also look ahead to anticipate the needs of tomorrow.”

Greentech Media and [GTM Research](#) leveraged their interaction with market stakeholders across the industry supply chain and ongoing engagement with industry thought leaders to help identify the Grid Edge 20. This award program is part of Greentech Media’s Grid Edge Initiative, which includes original research from GTM

Research, online news and media coverage, a webinar series on specific grid edge topics and the Grid Edge Executive Council.

About SMA

The SMA Group generated sales of more than €0.9 billion in 2013 and is the global market leader for solar inverters, a key component of all PV plants. As an energy management group, SMA offers innovative key technologies for future power supply structures. It is headquartered in Niestetal, near Kassel, Germany, and is represented in 21 countries. The Group employs more than 5,000 people worldwide. SMA's broad product portfolio includes a compatible inverter for every type of module on the market and for all plant sizes. The product range includes both inverters for grid-connected photovoltaic plants as well as off-grid and hybrid system technology. The product portfolio is supplemented by comprehensive services and operational management of utility-scale PV plants. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and also in the TecDAX index.

www.SMA-America.com/www.SMA-Canada.ca

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