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FOR IMMEDIATE RELEASE

SMA AMERICA WELCOMES NEW BUSINESS DEVELOPMENT MANAGER

Jeff Kosinski to Lead the Solar Inverter Company's Business-Building Efforts

ROCKLIN, Calif., Dec. 9, 2008—SMA America, Inc., North America's distributor of the most efficient and reliable solar inverters, welcomes Jeff Kosinski as business development manager.

In this role, Kosinski will develop new opportunities in the photovoltaic (PV), wind and off-grid renewable energy markets and serve as an advocate to regulatory officials and regional utility power providers. He will also analyze, monitor and report on potential business partnerships, forecast key issues within SMA's markets and products, and develop new projects with both public and private organizations.

"The addition of Jeff to the SMA team represents the company's continued growth within the solar, wind and off-grid renewable energy markets," says Jurgen Krehnke, president and general manager of SMA America. "We look forward to the impact he will make in creating and strengthening business relationships for SMA."

Kosinski has 12 years of renewable-energy-industry experience, including five years in utility-scale PV operations. He brings extensive technical knowledge and expertise in project management, business development, sales and marketing to his new position at SMA. Most recently, Kosinski was the northwest regional sales manager for Fronius, which develops, produces and distributes battery chargers, welding technology and inverters for PV systems.

About SMA America, Inc.

SMA America, Inc. is the U.S. subsidiary of SMA Solar Technology AG, based in Germany. SMA is the world leader in solar inverter technology and manufacturing with divisions in nine countries on four continents. SMA is committed to its leadership role, offering exceptional value with the most efficient and reliable solar inverters in the industry. SMA takes special pride in promoting renewable energy solutions at all levels through education, information and support for the general public and solar installers, as well as for small and large businesses worldwide. For more information, call (916) 625-0870 or visit www.SMA-America.com.

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